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# INEO Tech Corp.

**Interim Condensed Consolidated Financial Statements** 

As at for the three months ended September 30, 2021

(Expressed in Canadian Dollars)

# MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

Management of the Company is responsible for the preparation of the accompanying unaudited interim condensed consolidated financial statements. The unaudited interim condensed consolidated financial statements have been prepared using accounting policies in compliance with International Financial Reporting Standards ("IFRS") for the preparation of interim condensed financial statements and are in accordance with IAS 34 – Interim Financial Reporting.

The Company's auditor has not performed a review of these interim condensed consolidated financial statements in accordance with the standards established by the Canadian Institute of Chartered Professional Accountants for a review of interim financial statements by an entity's auditor.

Interim Condensed Consolidated Statements of Financial Position (Unaudited - expressed in Canadian dollars)

	Note	September 30, 2021	June 30, 2021
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Assets			
Current assets			
Cash		\$ 4,374,126	\$ 5,199,328
Accounts receivable	4	179,815	108,758
GST recoverable		12,383	20,301
Inventory	5	142,637	98,908
Prepaid expenses	6	106,022	52,576
		4,814,983	5,479,871
Non-current assets			
Equipment	7	615,742	561,974
Right-of-use asset	16	106,094	113,857
		721,836	675,831
Total assets		\$ 5,536,819	\$ 6,155,702
Accounts payable and accrued liabilities Due to related parties	8 13	\$ 422,289 9,750	\$
Due to related parties	13	9,750	9,750
Current portion of lease liability	17	27,929	26,868
Loans payable	9	159,375	156,250
		619,343	561,199
Non-current liabilities			
Non-current portion of lease liability	17	87,534	94,934
Government grant	10	99,600	95,957
		187,134	190,891
Total liabilities		806,477	752,090
Shareholders' equity			
Share capital	11	13,518,831	13,518,831
Reserves	11	564,114	505,918
Deficit		(9,352,603)	(8,621,137)
		4,730,342	5,403,612
Total liabilities and shareholders' equity		\$ 5,536,819	\$ 6,155,702

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Nature and continuance of operations (Note 1) Subsequent events (Note 19)

Approved on behalf of the Board on November 24, 2021:

<u>"Steve Matyas"</u> Steve Matyas - Director <u>"Serge Gattesco"</u> Serge Gattesco – Director

Interim Condensed Consolidated Statements of Loss and Comprehensive Loss (Unaudited - expressed in Canadian dollars)

			ended		
	Note	September 30, 2021		Septe	mber 30, 2020
Sales	18	\$	238,671	\$	148,150
Cost of Sales	18		(129,552)		(91,509)
Gross Profit			109,119		56,641
Expenses					
General and administrative expenses	12, 13		357,020		254,155
Selling	12		308,584		127,481
Research and development	12		179,071		106,306
			(844,675)		(487,942)
Net loss before other income (expenses)			(735,556)		(431,301)
Other Income (Expenses)					
Other income	10, 12		7,611		86,141
Foreign exchange gain			3,248		345
Interest expense	9, 10		(6,769)		(9,306)
			4,090		77,180
Net loss and comprehensive loss		\$	(731,466)	\$	(354,121)
Weighted average number of common shares					
outstanding - basic and diluted	11		51,559,652		40,680,740
Basic and diluted loss per share		\$	(0.01)	\$	(0.01)

The accompanying notes are an integral part of these interim condensed consolidated financial statements

Interim Condensed Consolidated Statements of Shareholders' equity (Unaudited - expressed in Canadian dollars)

	_	Share	capital			
	Note	Number of shares	Amount	Reserves	Deficit	Total Shareholders' Equity
Balance, June 30, 2020		40,680,740	\$ 7,505,487	\$ 70,150	\$ (6,383,249)	\$ 1,192,388
Stock-based compensation	11	-	-	58,872	-	58,872
Net loss and comprehensive loss		-	-	-	(354,121)	(354,121)
Balance, Sept 30, 2020		40,680,740	\$ 7,505,487	\$ 129,022	\$ (6,737,370)	\$ 897,139
Balance, June 30, 2021		60,145,768	\$ 13,518,831	\$ 505,918	\$ (8,621,137)	\$ 5,403,612
Stock-based compensation	11	-	-	58,196	-	58,196
Net loss and comprehensive loss		-	-	-	(731,466)	(731,466)
Balance, Sept 30, 2021		60,145,768	\$ 13,518,831	\$ 564,114	\$ (9,352,603)	\$ 4,730,342

The accompanying notes are an integral part of these interim condensed consolidated financial statements

Interim Condensed Consolidated Statements of Cash Flow

(Unaudited - expressed in Canadian dollars)

		For the pe	eriod ended		
	Septer	mber 30, 2021	Septem	ber 30, 2020	
Cash flows used in operating activities:					
Net loss for the period	\$	(731,466)	\$	(354,121)	
Items not involving cash:					
Amortization of right-of-use asset		7,763		7,763	
Amortization on equipment		29,089		17,312	
Interest expense		10,509		13,773	
Stock based compensation		58,196		58,872	
Change in non-cash operating working capital:					
Accounts receivable		(71,057)		137,290	
Accounts payable and accrued liabilities		53,966		(34,715)	
Due to related parties		-		4,500	
GST recoverable		7,918		(3,891)	
Inventory		(43,737)		41,566	
Prepaid expenses		(53,446)		(43,324)	
		(732,265)		(154,975)	
Cash flows used in investing activities:					
Purchase of equipment		(82,857)		(120,941)	
		(82,857)		(120,941)	
Cash flows from financing activities:					
Loan repayment		-		(14,469)	
Payments for lease obligations		(10,080)		(9,869)	
		(10,080)		(24,338)	
Change in cash during the period		(825,202)		(300,254)	
Cash, beginning of period		5,199,328		1,252,638	
Cash, end of period	\$	4,374,126	\$	952,384	

The accompanying notes are an integral part of these consolidated financial statements.

## 1. NATURE AND CONTINUANCE OF OPERATIONS

INEO Tech Corp. (formerly Metron Corp.) (the "Company" or "INEO"), is a Canadian company incorporated under the laws of the Province of British Columbia on March 4, 2008. The Company's shares trade on the TSX Venture Exchange ("TSX-V") under the symbol INEO. The corporate head office and records office of the Company is located at 105 – 19130 24 Avenue Surrey, BC, V3Z 3S9.

The Company was an exploration stage business engaged in the acquisition and exploration of mineral properties located in Canada and the US. With the acquisition of INEO, The Company's principal business activity changed to provide services and products related to development and sales of advanced electronic article surveillance systems to retailers.

These interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") with the going concern assumption, which assumes that the Company will continue in operation for the foreseeable future and, accordingly, will be able to realize its assets and discharge its liabilities in the normal course of operations. The Company's ability to realize its assets and discharge its liabilities is dependent upon the Company obtaining the necessary financing and ultimately upon its ability to achieve profitable operations. Management estimates that the Company will be able to meet its obligations and to sustain operations for at least the next twelve months.

For significant expenditures, the Company will depend on external capital. Such external capital will include the issuance of additional equity shares. There can be no assurance that capital will be available, as necessary, to meet the Company's operating commitments and development plans. The issuance of additional equity securities by the Company may result in dilution to the equity interests of current shareholders.

The Company's future capital requirements will depend on many factors, including the cash flows from its operating activities, costs of research and developing its products, operating costs, the current capital market environment, and global market conditions.

The continued operations of the Company are dependent on its ability to generate revenues, develop a sufficient financing plan, receive continued financial support from related parties, complete sufficient public equity financing, and ultimately generate profitable operations in the future. The Company has no assurance that it will be successful in its efforts. If the Company is unable to obtain financing in the amounts and on terms deemed acceptable, the future success of the business could be adversely affected.

In March 2020, the World Health Organization declared coronavirus COVID-19 a global pandemic. This contagious disease outbreak, which has continued to spread, and any related adverse public health developments, has adversely affected workforces, economies, and financial markets globally, potentially leading to an economic downturn. It is not possible for the Company to predict the duration or magnitude of the adverse results of the outbreak and its effects on the Company's business or ability to raise funds.

The interim condensed consolidated financial statements, including comparatives, have been prepared in accordance with IFRS issued by the International Accounting Standards Board ("IASB") and interpretations of the IFRS Interpretations Committee ("IFRIC").

These interim condensed consolidated financial statements have been prepared on a historical cost basis except for certain financial instruments which are measured at fair value. In addition, these interim condensed consolidated financial statements have been prepared using the accrual basis of accounting, except for the cash flow information.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 2. BASIS OF CONSOLIDATION AND PREPARATION

These interim condensed consolidated financial statements were authorized for issue by the Board of Directors on November 24, 2021.

These interim condensed consolidated financial statements are presented in Canadian dollars and include the accounts of the Company and its wholly-owned subsidiaries, each having a Canadian functional currency.

Entity	Parent	Country of Incorporation	Effective Interest
INEO Solutions Inc.	INEO Tech Corp.	Canada	100%
FG Manufacturing Inc. ("FG")	INEO Solutions Inc.	Canada	100%

The interim condensed consolidated financial statements include the accounts of the Company and its subsidiaries of which it has control. All intercompany balances, transactions and any unrealized gains and losses arising from intercompany transactions, have been eliminated.

## Use of estimates and judgments

The preparation of interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, revenues and expenses. Estimates and associated assumptions applied in determining asset or liability values are based on historical experience and various other factors including other sources that are believed to be reasonable under the circumstances but are not necessarily readily apparent or recognizable at the time such estimate or assumption is made. Actual results may differ from these estimates.

The information about significant areas of estimation uncertainty considered by management in preparing the consolidated financial statements is as follows:

## Inventories

Inventories are valued at the lower of cost and net realizable value. Cost of inventory includes cost of purchase (purchase price, import duties, transport, handling, and other costs directly attributable to the acquisition of inventories), and other costs incurred in bringing the inventories to their present location and condition. Net realizable value for inventories is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Provisions are made in profit or loss in the period for any difference between book value and net realizable value.

## Equipment

The estimated useful lives of assets are reviewed by management and adjusted if necessary. To estimate equipment's useful life, management must use its past experience with the same or similar assets and may review industry practices for similar pieces of equipment and apply statistical methods to assist in its determination of useful life.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 2. BASIS OF CONSOLIDATION AND PREPARATION (CONTINUED)

## Use of estimates and judgments (continued)

#### Income taxes

Tax provisions are based on enacted or substantively enacted laws. Changes in those laws could affect amounts recognized in profit or loss both in the period of change, which would include any impact on cumulative provisions, and in future periods. Deferred tax assets (if any) are recognized only to the extent it is considered probable that those assets will be recoverable. This involves an assessment of when those deferred tax assets are likely to reverse and a judgment as to whether or not there will be sufficient taxable profits available to offset the tax assets when they do reverse. This requires assumptions regarding future profitability and is therefore inherently uncertain. To the extent assumptions regarding future profitability change, there can be an increase or decrease in the amounts recognized in respect of deferred tax assets as well as the amounts recognized in profit or loss in the period in which the change occurs.

The information about significant areas of judgment considered by management in preparing the interim condensed consolidated financial statements is as follows:

#### Going concern

The assessment of the Company's ability to continue as a going concern as discussed in Note 1 involves judgment regarding future funding available for its operations and working capital requirements.

## Stock options and warrants

Management assesses the fair value of stock options granted in accordance with the accounting policy stated in note 3. The fair value of stock options granted is measured using the Black-Scholes option pricing model, which was created for use in estimating the fair value of freely tradable, fully transferable options. The Company's stock options have characteristics significantly different from those of traded options, and changes in the highly subjective input assumptions can materially affect the calculated values. The fair value of stock options granted using the Black-Scholes option pricing model do not necessarily provide a reliable measure of the fair value of the Company's stock option awards.

## **Business combinations**

Business combinations require management to exercise judgment in measuring the fair value of assets acquired and liabilities and contingent liabilities incurred or assumed. Judgment is also required in determining what qualifies as part of consideration paid.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES

## Cash and cash equivalents

Cash and cash equivalents include cash on hand and in banks. Cash and cash equivalents are held with Canadian financial institutions. As at September 30, 2021 and 2020, there were no cash equivalents.

## Inventory

The Company values inventories at the lower of cost and net realizable value. Cost includes the costs of purchases net of vendor allowances plus other costs, such as transportation, that are directly incurred to bring the inventories to their present location and condition. The Company uses the fifo method to determine the cost of inventories. The Company estimates net realizable value as the amount that inventories are expected to be sold while taking into consideration the estimated selling costs. Inventories are written down to net realizable value when the cost of inventories is estimated to be unrecoverable due to obsolescence, damage, or declining market prices. When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is apparent evidence of an increase in selling price then the amount of the write-down previously recorded is reversed. Storage costs, indirect administrative overhead, and certain selling costs related to inventories are expensed in the period incurred.

## **Financial instruments**

## **Classification**

The Company classifies its financial instruments in the following categories: at fair value through profit and loss ("FVTPL"), at fair value through other comprehensive income (loss) ("FVTOCI") or at amortized cost. The Company determines the classification of financial assets at initial recognition. The classification of debt instruments is driven by the Company's business model for managing the financial assets and their contractual cash flow characteristics. Equity instruments that are held for trading are classified as FVTPL. For other equity instruments, on the day of acquisition the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate them as at FVTOCI. Financial liabilities are measured at amortized cost, unless they are required to be measured at FVTPL (such as instruments held for trading or derivatives) or if the Company has opted to measure them at FVTPL.

The following table shows the classification of financial instruments:

Cash	FVTPL
Accounts receivable	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Government grants	Amortized cost
Loans payable	Amortized cost
Due to related parties	Amortized cost

## <u>Measurement</u>

Financial assets at FVTOCI

Elected investments in equity instruments at FVTOCI are initially recognized at fair value plus transaction costs. Subsequently they are measured at fair value, with gains and losses recognized in other comprehensive income (loss).

## Financial assets and liabilities at amortized cost

Financial assets and liabilities at amortized cost are initially recognized at fair value plus or minus transaction costs, respectively, and subsequently carried at amortized cost less any impairment.



Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Financial instruments (continued)**

## Financial assets and liabilities at FVTPL

Financial assets and liabilities carried at FVTPL are initially recorded at fair value and transaction costs are expensed in the statements of loss and comprehensive loss. Realized and unrealized gains and losses arising from changes in the fair value of the financial assets and liabilities held at FVTPL are included in the statements of loss and comprehensive loss in the period in which they arise. Where management has opted to recognize a financial liability at FVTPL, any changes associated with the Company's own credit risk will be recognized in the statements of loss and comprehensive loss.

## Impairment of financial assets at amortized cost

The Company recognizes a loss allowance for expected credit losses on financial assets that are measured at amortized cost.

At each reporting date, the Company measures the loss allowance for the financial asset at an amount equal to the lifetime expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition. If at the reporting date, the credit risk on the financial asset has not increased significantly since initial recognition, the Company measures the loss allowance for the financial asset at an amount equal to the twelve month expected credit losses. The Company shall recognize in the statements of loss and comprehensive loss, as an impairment gain or loss, the amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized.

## Derecognition

## Financial assets

The Company derecognizes financial assets only when the contractual rights to cash flows from the financial assets expire, or when it transfers the financial assets and substantially all of the associated risks and rewards of ownership to another entity. Gains and losses on derecognition are generally recognized in the statements of loss and comprehensive loss. However, gains and losses on derecognition of financial assets classified as FVTOCI remain within accumulated other comprehensive income (loss).

## Financial liabilities

The Company derecognizes financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. Generally, the difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in the statements of loss and comprehensive loss.

## Foreign currency translation

The consolidated financial statements are presented in Canadian dollars, which is the Company's and its subsidiaries' functional and presentation currency.

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are re-translated at the period-end exchange rate.

Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined. Exchange gains and losses arising on translation are recognized in profit or loss.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Equipment

On initial recognition, equipment is valued at cost, being the purchase price and directly attributable cost of acquisition or construction required to bring the asset to the location and condition necessary to be capable of operating in the manner intended by the Company, including appropriate borrowing costs and the estimated present value of any future unavoidable costs of dismantling and removing items. The corresponding liability is recognized within provisions.

Equipment is subsequently measured at cost less accumulated amortization, less any accumulated impairment losses. When parts of an item of equipment have different useful lives, they are accounted for as separate items (major components) of equipment.

Gains and losses on disposal of an item of equipment are determined by comparing the proceeds from disposal with the carrying amount and are recognized net within other income in profit or loss.

The amortization rates applicable to each category of property and equipment are as follows:

Furniture and equipment- 20-50% declining balanceComputer hardware- 55% declining balanceMotor vehicle- 20% declining balanceInstalled units- 20% declining balance

#### Share capital

The Company records proceeds from the issuance of its common shares as equity. Proceeds received on the issuance of common shares are allocated to the common share component. The Company has adopted a residual value method with respect to the measurement of shares and warrants issued as private placement units. The residual value method first allocates value to the most easily measurable component based on fair value and then the residual value, if any, to the less easily measurable component.

The fair value of the common shares issued in the private placement was determined to be the more easily measurable component and were valued at their fair value, as determined by the closing quoted price on the issuance date. The remaining proceeds, if any, are allocated to the attached warrants. Any fair value attributed to the warrants is recorded as warrant reserve. Management does not expect to record a value to the warrant in most equity issuances as unit private placements are commonly priced at market or at a permitted discount to market. If the warrants are issued as share issuance costs, the fair value of agent's warrants are measured using the Black-Scholes Option Pricing Model and recognized in equity as a deduction from the proceeds.

If the warrants are exercised, the related amount is reclassified as share capital. If the warrants expire unexercised, the related amount remains in warrant reserve.

Incremental costs directly attributable to the issue of new common shares are shown in equity as a deduction, net of tax, from the proceeds. Common shares issued for consideration other than cash are valued based on their market value at the date that shares are issued.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Share-based payments

Share-based payments to employees are measured at the fair value of the instruments issued and amortized over the vesting periods. Share-based payments to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined that the fair value of the goods or services cannot be reliably measured and are recorded at the date the goods or services are received. The corresponding amount is recorded to the share-based payment reserve. The fair value of options is determined using the Black-Scholes Option Pricing Model. The number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognized for services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

## Net loss per share

Basic loss per share is calculated using the weighted average number of common shares outstanding during the period. Diluted loss per share is calculated using the treasury stock method. This method assumes that common shares are issued for the exercise of options, warrants and convertible securities and that the assumed proceeds from the exercise of options, warrants and convertible securities are used to purchase common shares at the average market price during the period. The difference between the number of shares assumed issued and the number of shares assumed purchased is then added to the basic weighted average number of shares outstanding to determine the fully diluted number of common shares outstanding. No exercise or conversion is assumed during the periods in which a net loss is incurred as the effect is anti-dilutive.

## **Related party transactions**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions.

Parties are also considered to be related if they are subject to common control and related parties may be individuals or corporate entities. A transaction is a related party transaction when there is a transfer of resources or obligations between related parties.

## **Revenue recognition**

The Company derives revenues from the sales of consumable loss prevention products, electronic article surveillance systems ("EAS system"), installation services for CCTV systems, advertising and computer control router ("CNC") cutting services. The installation services and CNC services are provided as separate services per customer request and billed by hours based on the Company's rates. There are no service contracts attached to the sale of the consumable loss prevention products and EAS systems. All products and services are sold on a standalone basis.

The Company recognizes revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Company's activities as described below.

Revenue from the sales of consumable loss prevention products and EAS system is recognized when the products are shipped and all significant contractual obligations have been satisfied and there is no unfulfilled obligation that could affect the customer's acceptance of the products.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Revenue recognition (continued)**

Once products are delivered to the Company's customers, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales order, the acceptance provisions have lapsed, or the Company has objective evidence that all criteria for acceptance have been satisfied.

Since the installation services and CNC services are provided as separate services per customer request, the revenue for these services is recognized upon the completion of the services and all significant contractual obligations have been satisfied.

Revenue from advertising is recognized throughout the contract period based on agreed milestones for campaigns run on the INEO Welcoming Networks. Campaigns are based on negotiated agreements. Contracts are for a pre-determined period of time with a pre-agreed number of advert airings per campaign or based on number of advertisements run on the INEO Welcoming network.

## Warranties

Costs of warranty include the cost of labor, material and related overhead necessary to repair a product during the warranty period. The warranty period is usually one to two years. The Company records actual warranty expenditures when they are incurred as warranties are usually not provided. There were minimal warranty expenditures during the periods ended September 30, 2021 and 2020.

## **Income taxes**

Income tax is recognized in profit or loss except to the extent that it relates to equity items, in which case it is recognized in equity. Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at period end, adjusted for amendments to tax payable with regards to previous years.

Deferred tax is recorded using the liability method, providing for temporary differences, between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

The following temporary differences do not result in deferred tax assets or liabilities: goodwill not deductible for tax purposes; the initial recognition of assets or liabilities that affect neither accounting profit (loss) nor taxable profit (loss); and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the financial position date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Business combination**

Business combinations are accounted for using the acquisition method. The cost of the acquisition is measured at the aggregate of the fair values at the date of acquisition, of assets transferred, liabilities incurred or assumed, and equity instruments issued by the Company. The acquiree's identifiable assets and liabilities assumed are recognized at their fair value at the acquisition date. Acquisition related costs are recognized in profit or loss as incurred. The excess of the consideration over the fair value of the net identifiable assets and liabilities acquired is recorded as goodwill. Any gain on a bargain purchase is recorded in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities. Any goodwill that arises is tested annually for impairment.

## **Government assistance**

Government grants are recognized where there is reasonable assurance that the grant will be received and all attached conditions will be met. When the grant relates to an expense item, it is recognized as a deduction against the related expense over the period necessary to match the grant on a systematic basis to the costs that it is intended to compensate. Where the grant relates to an asset, it reduces the carrying amount of the asset. Government assistance received relating to expenses of future periods is deferred and deducted against the related expenditures as incurred.

## 4. ACCOUNTS RECEIVABLE

Accounts receivable as at September 30, 2021 amounted to \$179,815 (June 30, 2021 – \$108,758). The Company generally does not hold any collateral as security for accounts receivables. During the period ended September 30, 2021 a provision of \$3,486 was created towards bad and doubtful debts (September 30, 2020 - \$149).

## 5. INVENTORY

Inventory of finished goods held by the Company as at September 30, 2021 was \$142,637, (June 30, 2021 - \$98,908). Finished goods inventory consists of Electronic Article Surveillance products held for resale. INEO has not made a provision for the write down of inventory as the Company expects to sell all inventory on hand.

## 6. PREPAID EXPENSES

	Septer	mber 30, 2021	June	30, 2021
Prepaid insurance	\$	24,097	\$	6,823
Security deposit		615		2,480
Other prepaids		81,310		43,273
Total prepaid expenses	\$	106,022	\$	52,576

Other prepaids consist of vendor prepayments for goods and supplies delivered subsequent to the period ending September 30, 2021.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

# 7. EQUIPMENT

	Furniture and Equipment	Computer Hardware	Motor Vehicle	Welcoming Pedestals - Installed Units	WIP Installed Units	r	otal
Costs:							
Balance, June 30, 2020	\$ 97,629	\$ 63,507	\$ 9,500	\$ 94,090	\$ -	\$	264,726
Additions	4,505	7,144	-	385,241	129,621	\$	526,511
Balance, June 30, 2021	\$ 102,134	\$ 70,651	\$ 9,500	\$ 479 <i>,</i> 331	\$ 129,621	\$	791,237
Additions	-	2,660	4,300	-	75,897		82,857
Transfer of WIP to Installed units	-	-	-	63,600	(63,600)		-
Balance, September 30, 2021	\$ 102,134	\$ 73,311	\$ 13,800	\$ 542,931	\$ 141,918	\$	874,094
Accumulated Depreciation:							
Balance, June 30, 2020	\$ 83,686	\$ 52,458	\$ 317	\$ 12,738	\$-	\$	149,199
Amortization	6,014	3,076	1,703	69,271	-		80,064
Balance, June 30, 2021	\$ 89,700	\$ 55 <i>,</i> 534	\$ 2,020	\$ 82,009	\$-	\$	229,263
Amortization	1,210	950	590	26,339	-		29,089
Balance, September 30, 2021	\$ 90,910	\$ 56,484	\$ 2,610	\$ 108,348	\$ -	\$	258,352
Net Book Value:							
June 30, 2021	\$ 12,434	\$ 15,117	\$ 7,480	\$ 397,322	\$ 129,621	\$	561,974
September 30, 2021	\$ 11,224	\$ 16,827	\$ 11,190	\$ 434,583	\$ 141,918	\$	615,742

## 8. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	Septer	nber 30, 2021	Jui	ne 30, 2021
Accounts payable	\$	197,573	\$	140,052
Accrued liabilities		224,716		228,279
Total	\$	422,289	\$	368,331

Accounts payable are generally non-interest bearing and are settled on 30 to 60-day payment terms.

Accrued liabilities include accruals for remuneration and benefits and other expenses billed after the reporting period. Accrued liabilities are generally settled within 12 months from the end of the reporting period.

## 9. LOANS PAYABLE

On December 16, 2016, INEO received \$100,000 as a loan, bearing an annual interest rate of 12.5% from a previously recognized related party. This loan is due on demand and unsecured. During the period ended September 30, 2021 the Company incurred \$3,125 in interest expense (September 30, 2020 – \$3,125).

On September 17, 2017, INEO received \$200,000 as a loan, bearing an annual interest rate of a floating base rate ("Prime") plus a variance of 3.25% and compounded monthly. The total outstanding principal is repaid by monthly installments of \$2,770. During the period ended September 30, 2021, the Company incurred \$Nil interest expense (September 30, 2020 - \$3,095). During the year ended June 30, 2021, the Company repaid the remaining balance of the loan and interest totaling \$173,876.

On April 4, 2019, INEO received \$50,000 as a loan, bearing an annual interest rate of a floating ("Prime") base rate plus a variance of 4.0% and compounded monthly. The total outstanding principal is repaid by monthly installments of \$690. During the period ended September 30, 2021, the Company incurred \$Nil interest expense (September 30, 2020 - \$994). During the year ended June 30, 2021, the Company repaid the remaining balance of the loan and interest totaling \$51,129.

LOANS PAYABLE			Balance as at					
			September 30, 2021					
	Maturity date	Interest rate	Curr	ent portion	Long-term portion		Total	
Loan - \$100,000	on demand	12.50%		159,375		-		159,375
Total loans payable			\$	159,375	\$	-	\$	159,375

The details of loans borrowed are below:

LOANS PAYABLE					Bala	nce as a	at	
					June	30, 202	21	
	Maturity date	Interest rate	Curr	ent portion	Long-term portion		Total	
Loan - \$100,000	on demand	12.50%		156,250		-		156,250
Total loans payable			\$	156,250	\$	-	\$	156,250

# 9. LOANS PAYABLE (CONTINUED)

The loan advances, interest accruals and loan payments made during the period ended September 30, 2021 and June 30, 2021 are below:

Balance, June 30, 2020	\$ 351,330
Interest accrued	29,925
Payments made	(225,005)
Balance, June 30, 2021	\$ 156,250
Interest accrued	3,125
Balance, September 30, 2021	\$ 159,375

## **10. GOVERNMENT GRANTS**

Interest accrued

**Ending balance** 

Due the global outbreak of Novel Coronavirus ("COVID-19"), the federal government of Canada introduced the Canada Emergency Business Account ("CEBA"). CEBA provides an interest-free loan ("CEBA Loan") of \$40,000 to eligible businesses. The CEBA Loan has an initial term that expires on December 31, 2022, throughout which, the CEBA Loan remains interest free. Repayment of \$30,000 by December 31, 2022, results in a \$10,000 loan forgiveness. If the balance is not paid prior to December 31, 2022, the remaining balance will be converted to a 3-year term loan at 5% annual interest, paid monthly effective January 1, 2023. The full balance must be repaid by no later than December 31, 2025. On May 6, 2020, INEO Solutions and FG Manufacturing each received \$40,000 loans from the Government as part of the CEBA.

On December 4, 2020 the federal government of Canada expanded CEBA and eligible businesses facing financial hardship due to the pandemic were able to access a second loan of up to \$20,000. Half of this additional financing, up to \$10,000 will be forgivable if the loan is repaid by December 31, 2022. If the balance is not paid prior to December 31, 2022, the remaining balance will be converted to a 3-year term loan at 5% annual interest, paid monthly effective January 1, 2023. The full balance must be repaid by no later than December 31, 2025.

	Septemb	oer 30, 2021	Ju	ine 30, 2021
Beginning balance	\$	95,957	\$	55,112
Government Grants received		-		40,000
Income recognized		-		(9,184)

\$

3,643

99,600

The government grants received, interest accrued and income recognized during the period ended September 30, 2021 and June 30, 2021 are below:

10,029

95,957

\$

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## **10. GOVERNMENT GRANTS (CONTINUED)**

On April 7, 2021 INEO Solutions and FG Manufacturing each received an additional \$20,000 loans from the Government as part of CEBA.

Pursuant to IAS 20, Accounting for Government Grants and Disclosure of Government Assistance, the benefit of a government loan at below - market rate is treated as a government grant and measured in accordance with IFRS 9, Financial Instruments. The benefit of below - market rate shall be measured as the difference between the initial carrying value of the loan (being the present value of a similar loan at market rates) and the proceeds received. The Company has estimated the initial carrying value of each initial CEBA loan at \$26,880 and additional loans at \$15,408, using a discount rate of 15%, which was the estimated rate for a similar loan without the interest - free component. The difference will be accreted to each CEBA loan liability over the term of the CEBA Loan and offset to other income on the statements of loss and comprehensive loss.

During the period ended September 30, 2021, total interest expense recognized for the CEBA grants amounted to \$3,643 (September 30, 2020 – \$2,092).

## **11. SHARE CAPITAL AND RESERVES**

## Authorized share capital

The authorized share capital of the Company consists of an unlimited number of common shares without par value.

## Shares held in escrow

As at September 30, 2021, there were 8,335,133 common shares held in escrow (June 30, 2021 – 11,031,164).

## **Issued share capital**

During the year ended June 30, 2021, the Company had the following capital stock transactions:

i) On March 10, 2021, the Company completed a brokered short-form prospectus offering (the 'offering'), resulting in issuance of 19,454,550 units at a price of \$0.36 per unit for aggregate proceeds of \$7,003,638. Each unit consisted of one common share and one-half of one common share purchase warrant. Each warrant will entitle the holder to acquire one common share of the Company at an exercise price of \$0.55 per common share for a period of 24 months from the date of issuance. The warrants were allocated a value of \$nil, using the residual value allocation method.

The Company incurred a total of \$803,710 in share issuance costs related to the offering. Additionally, the Company issued 1,482,233 broker warrants with a fair value of \$190,421. Each broker warrants entitles the holder to acquire one common share of the Company for an exercise price of \$0.36 for a period of 24 months.

On March 16, 2021, the Company issued 10,478 common shares of the Company on exercise of 10,478 broker warrants at a price of \$0.35 for aggregate proceeds of \$3,667. As at June 30, 2021 the Company had, 8,335,133 shares held in escrow. Of these shares, 7,597,319 were held by directors of the Company.

On March 16, 2021, the Company issued 10,478 common shares of the Company on exercise of 10,478 broker warrants at a price of \$0.35 for aggregate proceeds of \$3,667.



Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 11. SHARE CAPITAL AND RESERVES (CONTINUED)

## Issued share capital (continued)

The Company had no capital stock transactions during the period ended September 30, 2021.

## Stock options

The Company has adopted a stock option plan which allows the Company to issue options to certain directors, officers, employees and consultants of the Company to acquire up to 10% of the issued and outstanding common stock. The exercise price of each option cannot be less than the market price of the Company's stock as calculated on the date of grant. The options can be granted for a maximum term of 10 years.

Stock options granted under the plan vest immediately subject to vesting terms which may be imposed at the discretion of the directors.

The changes in stock options during the period ended September 30, 2021 and year ended June 30, 2021 are as follows:

STOCK OPTIONS	Period Ended			Year Ended		
	September 30, 2021			June	30, 2021	
	Number of Weighted average		Number of	Weighte	d average	
	options	exercise price		options	exe	rcise price
Options outstanding, beginning	4,175,863	\$	0.263	3,425,863	\$	0.264
Options issued	250,000		0.260	1,100,000		0.260
Options forfeited	(75,000)		0.260	(350,000)		0.260
Options outstanding, ending	4,350,863		0.263	4,175,863		0.263
Options exercisable, ending	906,897	\$	0.248	856,897	\$	0.247

Details of options outstanding as at September 30, 2021 are as follows:

Expiry date	Number of options	Exercise price	Weighted average contractual life	Number of Options exercisable
23-Jan-25	175,863	\$0.089	3.32	131,897
15-Apr-30	2,400,000	0.26	8.55	600,000
15-Apr-30	500,000	0.35	8.55	125,000
18-Aug-30	200,000	0.26	8.89	50,000
18-Oct-30	175,000	0.26	9.05	-
18-Jun-31	650,000	0.26	9.72	-
26-Jul-31	250,000	0.26	9.82	-
	4,350,863	\$0.263	8.27	906,897

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 11. SHARE CAPITAL AND RESERVES (CONTINUED)

## Stock options (continued)

During the three months ended September 30, 2021, the Company recognized stock-based compensation related to stock options of \$58,196 (September 30, 2020 \$58,876). The fair value of stock options granted was determined using the Black-Scholes Option Pricing Model using the following weighted average assumptions:

	Period ended September 30, 2021	Year ended June 30, 2021
Expected life of options	10 years	10 years
Annualized volatility	54%	54%
Risk-free interest rate	1.10%	1.10%
Dividend rate	0%	0%
Weighted average fair value per option granted	\$0.18	\$0.18

## Warrants

On March 10, 2021, the Company issued 1,482,233 broker warrants as finder's fee for the short-form prospectus offering. Each broker warrant entitles the holder to acquire one common share of the Company for an exercise price of \$0.36 for a period of 21 months. All the broker warrants vested immediately. The broker warrants were valued at \$190,421 using Black Scholes option pricing model with the following assumptions: volatility rate of 57.98%, risk-free rate of 0.19%, dividend yield of 0% and weighted average life of two years.

On March 10, 2021, the Company issued 9,727,275 common share purchase warrants pursuant to the Shortform prospectus offering. Each share purchase warrant entitles the holder to acquire one common share of the Company for an exercise price of \$0.55 for a period of 24 months. All the common share purchase warrants vested immediately. The warrants were allocated a value of \$nil using the residual value allocation method.

On March 16, 2021, 10,478 of the outstanding broker warrants were exercised for aggregate proceeds of \$3,667.

There were no changes in warrants during the three months ended September 30, 2021.

WARRANTS	Perio	od ended	Year ended		
	September 30,2021		June 3	0, 2021	
		Weighted		Weighted	
	Number of	average	Number of	average	
-	warrants	exercise price	warrants	exercise price	
Warrants outstanding, beginning	11,461,211	\$ 0.52	262,181	\$ 0.35	
Warrants issued	-	-	11,209,508	0.52	
Warrants exercised	-	-	(10,478)	0.35	
Warrants outstanding and					
exercisable, ending	11,461,211	\$ 0.52	11,461,211	\$ 0.52	

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

# 11. SHARE CAPITAL AND RESERVES (CONTINUED)

# Warrants (continued)

Details of warrants outstanding as at September 30, 2021 are as follows:

Expiry date	Number of warrants	Exercise price	Weighted average contractual life	Number of warrants exercisable
November 22, 2021	246,421	\$ 0.35	-	246,421
December 10, 2021	5,282	0.35	-	5,282
March 10, 2023	1,482,233	0.36	0.19	1,482,233
March 10, 2023	9,727,275	0.36	1.22	9,727,275
	11,461,211		1.41	11,461,211

## 12. BREAKDOWN OF EXPENSES AND OTHER INCOME

General and administrative expenses are composed of the following:

	For the three months ended			ended
		30-Sep-21		30-Sep-20
Accounting and legal (Note 13)	\$	77,809	\$	36,844
Management fees		15,000		15,000
Bad debt (Note 4)		3,486		149
Amortization and depreciation (Note 7,16)		36,850		25,075
Office expenses		34,267		14,505
Insurance		7,115		4,496
Lease interest (Note 17)		3,741		4,467
Remuneration and benefits (Note 13)		134,207		100,957
Stock-based compensation (Note 11,13)		35,347		49,553
Rent (Note 17)		9,198		3,109
TOTAL GENERAL AND ADMINISTRATIVE				
EXPENSES	\$	357,020	\$	254,155

Selling expenses are composed of the following:

	For the three months ended		
		30-Sep-21	30-Sep-20
Freight and delivery		14,727	\$2,576
Investor Relations and Corporate Development		30,164	\$5,439
Marketing and research		57,306	32,560
Remuneration and benefits		177,060	82,913
Stock-based compensation (Note 11)		9,670	3,993
Travel		19,657	-
TOTAL SELLING EXPENSES	\$	<b>308,584</b> Ş	5 127,481

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 12. BREAKDOWN OF EXPENSES AND OTHER INCOME (CONTINUED)

	For the three months ended			
	September 30, 2021 September 30, 2020			mber 30, 2020
Consulting fees	\$	34,204	\$	12,397
Remuneration and benefits		131,688		88,579
Stock-based compensation (Note 11)		13,179		5,330
TOTAL RESEARCH & DEVELOPMENT EXPENSES	\$	179,071	\$	106,306

Research and development expenses are composed of the following:

Other income is composed of the following:

OTHER INCOME	For the three months ended			
	September	30, 2021	September	r 30, 2020
CEWS	\$	-	\$	86,141
Others		7,611		-
TOTAL OTHER INCOME	\$	7,611	\$	86,141

Due to the global outbreak of COVID-19, the federal government of Canada introduced the Canada Emergency Wage Subsidy ("CEWS"). CEWS provides wage subsidy to eligible companies who experienced a drop in revenue. The subsidy amount depends on the percentage of revenue drop. For the period ended September 30, 2021, the total amount received by the Company for the CEWS amounted to \$Nil (September 30, 2020 – \$86,141).

## **13. RELATED PARTY TRANSACTIONS**

## Key management personnel:

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consist of executive and non-executive members of the Company's Board of Directors and corporate officers. Related party transactions are in the normal course of operations and measured at the exchange amount, which is the amount of consideration established and agreed by the related parties. Amounts due to or from related parties are non-interest bearing and unsecured, unless specified.

As at September 30, 2021, the Company has \$9,750 due to a company controlled by the Chief Financial Officer (CFO) (June 30, 2021 - \$9,750).

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 13. RELATED PARTY TRANSACTIONS (CONTINUED)

During the periods ended September 30, 2021 and 2020, the Company had the following transactions with related parties:

	September 30, 2021		Septem	ber 30, 2020
Accounting fees	\$	-	\$	4,500
Management fees		15,000		15,000
Remuneration and benefits		94,226		94,226
Stock-based compensation		29,495		37,558
Total	\$	138,721	\$	151,284

Of the total transactions with related parties, the following was paid for key management personnel remuneration:

- Accounting and management fees of \$15,000 (2020 \$19,500) were paid to a company controlled by the CFO.
- Remuneration and benefits consist of \$47,113 paid to the President, Director and Corporate Secretary (2020 \$47,113) and \$47,113 paid to the Chief Executive Officer (CEO) and Director (2020 \$47,113).
- Stock-based compensation consists of \$7,638 to the CEO, \$7,638 to the President, Director and Corporate Secretary, \$4,116 to the CFO and a total of \$10,103 to three Directors (2021 \$37,558).

Under the terms of their management agreements certain officers of the Company are entitled to 24 months of base pay in the event of their agreements being terminated without cause.

## 14. CAPITAL MANAGEMENT

The Company defines capital as consisting of shareholders' equity. The Company's objectives when managing capital are to support the further advancement of the Company's business objectives and existing product lines, as well as to ensure that the Company can meet its financial obligations as they become due.

The Company manages its capital structure to maximize its financial flexibility adjusting it in response to changes in economic conditions and the risk characteristics of the underlying assets and business opportunities. The Company relies on the expertise of the Company's management to sustain the future development of the business. Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable. The approach to capital management has not changed since the prior year, and the Company is not subjected to externally imposed capital requirements.

## 15. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

## a) Fair value risk

The Company's financial instruments consist of cash, accounts receivable, accounts payable, due to related parties, loans payable and government grants.

Financial instruments recorded at fair value on the statements of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or



Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

# 15. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

## a) Fair value risk (continued)

liabilities and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: Inputs that are not based on observable market data

Accounts receivable, accounts payable and accrued liabilities, due to related parties and loans payable approximate their fair value due to their short-term maturities. Cash under the fair value hierarchy are based on Level 1 quoted prices in active markets for identical assets or liabilities. The fair value of the government grants also approximates carrying value due to the fact that the loan is discounted to fair value using market rates.

## b) Market risk

Market risk is the risk that the fair value or future cash flows from a financial instrument will fluctuate because of changes in market prices or prevailing conditions. Market risk comprises three types of risk: currency risk, interest rate risk and price risk and are disclosed as follows:

## (i) Currency risk

Currency risk is the risk of change in profit or loss that arises from fluctuations of foreign exchange rates and the degree of volatility of these rates. The Company does not use derivative instruments to reduce its exposure to foreign currency risk. The Company has only a nominal amount of assets or liabilities denominated in foreign currencies and engaged in very few transactions denominated in a foreign currency; therefore, its exposure to currency risk is limited.

## (ii) Interest rate risk

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in market interest rates. The Company is exposed to risks associated with the effects of fluctuations in the prevailing levels of market interest rates. The Company continues monitoring its exposure to the Prime and it is comfortable to this exposure given the relative low fluctuation of the bank interest rates in Canada.

## (iii) Price risk

The Company is exposed to price risk with respect to equity prices. Equity price risk is defined as the potential adverse impact on the Company's earnings due to movements in individual equity prices or general movements in the level of the stock market.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 15. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

## c) Credit risk

Credit risk is the risk of an unexpected loss if a customer or third party to a financial instrument fails to meet its contractual obligations.

All the Company's cash is held through Canadian chartered banks and accordingly, the Company's exposure to credit risk is limited. The Company's GST recoverable are refunds due from the Government of Canada and the exposure to credit risk on these amounts are considered to be limited.

The Company's accounts receivable consists of amounts due from various customers. The maximum exposure to credit risk is equal to the carrying value of accounts receivable. The business models of the Company's respective segments require analysis of credit risk specific to each business line. The Company's historic rate of bad debts is low.

The Company applies the simplified approach to providing for expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for all accounts receivable. To measure the expected credit losses, accounts receivable is assessed primarily on days past due combined with the Company's knowledge of past bad debts. During the period ended September 30, 2021, bad debts expense for the Company was \$3,486 (2020 - \$149).

## d) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. At September 30, 2021, the Company has a cash balance of \$4,374,126 (June 30, 2021 – \$5,199,328) and current liabilities balance of \$619,343 (June 30, 2021 – \$561,199). The Company manages its liquidity risk by attempting to maintain sufficient cash balances to enable settlement of transactions on the due date. Accounts payable and accrued liabilities and due to related parties are all current. As the Company has limited sources of revenue, it may require additional financing to accomplish its long-term strategic objectives.

## 16. RIGHT-OF-USE ASSET

On March 6, 2020, the Company entered into a 5-year lease agreement for leased premises in Surrey, British Columbia, commencing April 1, 2020, and ending on March 9, 2025. The minimum base rent per month for years 1 to 5 of the 5-year lease are respectively \$3,290 for year 1, \$3,360 for year 2, \$3,430 for year 3, \$3,500 for year 4 and \$3,570 for year 5. In accordance with IFRS 16, the Company recognized right-of-use asset of \$155,260 as at March 6, 2020 equal to the present value of all remaining lease payments discounted at an incremental borrowing rate of 12.5%. The Company depreciates the right-of-use assets on a straight-line basis, over the lease term.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 16. RIGHT-OF-USE ASSET (CONTINUED)

Cost	Warehouse Lease	
Balance, June 30, 2020	\$	155,260
Additions		-
Balance, June 30 and September 30, 2021	\$	155,260
Accumulated depreciation		
Balance, June 30, 2020	\$	(10,351)
Additions		(31,052)
Balance, June 30, 2021		(41,403)
Additions		(7,763)
Balance, September 30, 2021	\$	(49,166)
Carrying value		
Balance, June 30, 2021	\$	113,857
Balance, September 30, 2021	\$	106,094

## 17. LEASE LIABILITY

The lease liability is initially measured at the present value of the lease payments to be made over the lease term, using the effective interest method for the present value determination. As the rate implicit in the lease cannot be readily determined, the Company applied an average incremental borrowing rate. The Company used discount rate of 12.5% to calculate the present value of its lease payments. Total interest expense on lease liabilities for the period ended September 30, 2021, was \$3,741 (September 30, 2020 - \$4,467). The following table represents lease obligation for the Company:

As at	Septer	nber 30, 2021	June 30, 2021		
Current	\$	27,929	\$	26,868	
Non-current		87,534		94,934	
Total lease liability	\$	115,463	\$	121,802	

The following table shows the roll forward of lease obligations for the period ended September 30, 2021 and year ended June 30, 2021:

	Septer	nber 30, 2021	June 30, 2021		
Beginning balance	\$	121,802	\$	144,742	
Additions		-		-	
Interest expense		3,741		16,820	
Lease payments		(10,080)		(39,760)	
Ending balance	\$	115,463	\$	121,802	
Less: Current portion of lease liability		(27,929)		(26,868)	
Non-current portion of lease liability	\$	87,534	\$	94,934	

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## 17. LEASE LIABILITY (CONTINUED)

The following table presents the contractual undiscounted cash flows for lease obligation as at period ended September 30, 2021 and year ended June 30, 2021:

	September 30, 2021	June 30, 2021
Less than one year	\$40,810	\$40,600
One to five years	101,990	112,280
Total undiscounted lease obligation	\$142,800	\$152,880

During the period ended September 30, 2021, the Company expensed \$9,198 in short term and low value leases (September 30, 2020 – \$3,109).

## **18. SEGMENTED INFORMATION**

The Company has the following reporting segments: corporate and administration; loss prevention, welcoming systems and fabrication. The reportable segments were determined based on the nature of the services provided and goods sold.

Reportable segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance.

The reportable segments were determined based on the nature of the services provided and goods sold. Loss Prevention refers to sales of security technology, sale of the Company's new product – sneeze guards, and sale of relevant accessories. Fabrication, on the other hand, refers to cutting, assembly and set-up of loss prevention products in customers' premises.

	During the period ended September 30, 2021					
Consolidated statements of loss and comprehensive loss	Loss Prevention	Fabrication	Welcoming Systems	Corporate and administration	Total	
Sales to external customers	¢ 219 210	\$ 20.261	\$   200	ć	\$ 238,671	
Cost of Goods Sold	\$ 218,210 (107,906)	\$   20,261 (20,086)	\$ 200 (1,560)	\$ - -	\$ 238,671 (129,552)	
Gross Profit	110,304	175	(1,360)	-	109,119	
Operating expenses*	(84,856)	(36,946)	(372,466)	(313,558)	(807,825)	
Interest expense	-	(1,822)	-	(4,947)	(6,769)	
Amortization	-	(901)	(26,339)	(1,847)	(29,087)	
Amortization of right-of-use asset	-	-	-	(7,763)	(7,763)	
Other income	-	-	7,611	-	7,611	
Foreign exchange gain	-	-	3,248	-	3,248	
	(84,856)	(39,669)	(387,946)	(328,115)	(840,585)	
Net loss and comprehensive loss	\$ 25,449	\$ (39,494)	\$ (389,306)	\$ (328,115)	\$ (731,466)	

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

## **18. SEGMENTED INFORMATION (CONTINUED)**

	During the period ended September 30, 2020					
Consolidated statements of loss and comprehensive loss	Loss Prevention	Fabrication	Welcoming Systems	Corporate and administration	Total	
Sales to external customers	\$ 120,205	\$ 27,945	\$ -	\$-	\$ 148,150	
Cost of Goods Sold	(71,114)	(20,395)	-	-	(91,509)	
Gross Profit	49,091	7,550	-	-	56,641	
Operating expense*	(75,329)	-	-	(387,538)	(462,867)	
Interest expense	-	(1,046)	-	(8,260)	(9,306)	
Amortization	-	(896)	(14,807)	(9,372)	(25,075)	
Other income	-	7.031	-	79,110	86,141	
Foreign exchange loss	-	-	345	-	(345)	
	75,329	(5,089)	(14,462)	(326,060)	(410,762)	
Net loss and comprehensive loss	\$ (26,238)	\$ 12,639	\$ (14,462)	\$ (326,060)	\$ (354,121)	

\*Operating expenses consist of Administration, Selling, Marketing and Research and Development costs.

The Company's chief operation decision makers are the CEO, the President and Corporate Secretary, and the CFO. They review the operations and performance of the Company. All of the Company's assets are in Canada. The Company has reclassed expenses between the various segments compared to our previous presentation

Sales by geographical locations are as follows:

For the period ended	Septembe	r 30, 2021	Septemb	oer 30, 2020
Canada	\$	87,104	\$	130,446
USA		134,473		3,009
Mexico		17,094		14,695
	\$	238,671	\$	148,150

## **19. SUBSEQUENT EVENTS**

On November 2, 2021 INEO signed a global agreement with Prosegur EAS, a wholly owned subsidiary of Prosegur, to manufacture, distribute and install INEO's Welcoming Systems. Under the terms of the Agreement, Prosegur is granted distribution rights to sell, secure, place and install the patented INEO Welcoming System under their own brand, "Prosegur EVO (EVO)". Prosegur will be responsible for funding, manufacturing, distribution, in-store setup and in-store maintenance of the systems. INEO will be responsible for online provisioning, operating, and managing of the Media Network which powers the screens inside of EVO.

On November 23, 2021 INEO unveiled the INEO Welcoming G.A.T.E. the company's next generation Electronic Article Surveillance (EAS) pedestal designed to be a companion product within the patented INEO Welcoming System. The INEO Welcoming G.A.T.E. works in tandem with the INEO Welcoming Pedestal to provide loss prevention capabilities, video capture of loss prevention alarm events, and delivery of robust traffic analytics data. The INEO Welcoming G.A.T.E. is currently installed in several retail locations across Canada and the US, including two initial locations in Florida and Main owned by a large North American retail chain.

Notes to the Interim condensed Consolidated Financial Statements As at and for the three months ended September 30, 2021 and 2020 (Unaudited - expressed in Canadian dollars)

# **19. SUBSEQUENT EVENTS (CONTINUED)**

On March 16, 10,479 warrants issued on January 24, 2020 were exercised for \$0.35. On November 8, 4,500 warrants were exercised for \$0.35 and on November 10, 39,870 were also exercised for \$0.35. On November 22, 2021 202,051 options expired.